



YOUR PARTNER OF CHOICE

**Controlling Who Comes In  
And What Goes Out**





Along with the safety and security of staff and facilities, life sciences organizations must maintain control over intellectual property to retain their competitive advantage. Honeywell integrates security solutions to ensure that you not only know who's entering the premises, but also who and what are leaving.



# PROTECTING YOUR Valuable Assets



**Let's face it. Life sciences facilities represent huge investments in property, plant and equipment — and that doesn't include the cost of recruiting and maintaining a professional staff. Any theft (of data or property), vandalism or threats to staff can lead to critical downtime. From alarm management to video surveillance to access control, Honeywell's integrated solutions help you take a proactive approach to protect your investments and assets. Honeywell creates value for your organization in four ways:**

## **Productivity**

Honeywell's analytics and convergence solutions unburden your staff by automating many manual tasks, allowing your people to do what they do best — make sound decisions. Access control and smart card solutions track employees, contractors and visitors as well as limit access to laboratories and specialized facilities. By seamlessly integrating access, video and intrusion, we save you time and money in training and provide you the flexibility to move your staff where they are needed.

## **Compliance**

The FDA keeps a heavy hand on the life sciences industry with ever-changing and ever-increasing regulation. Our staff of security experts stays up-to-date on regulatory changes, helping to ensure that our solutions meet with all compliance requirements. Honeywell has solutions to help you meet complex regulations such as CFR 22-11 and others; in fact, we routinely publish articles and white papers detailing how Honeywell's security solutions meet FDA compliance requirements.

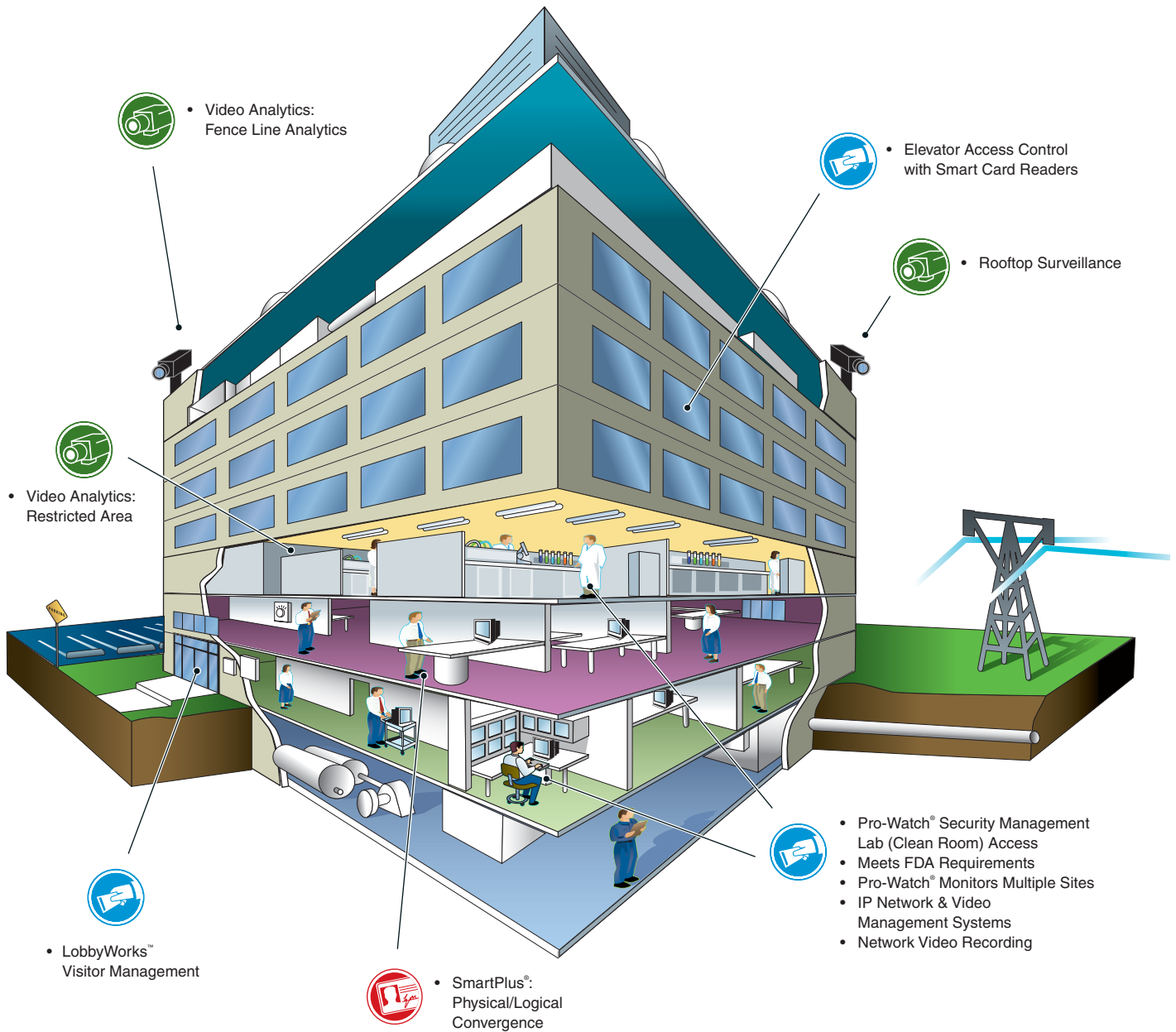
## **Cost Savings**

Along with the savings generated by reduced downtime and the protection of intellectual property, Honeywell saves you money by integrating security. Cameras, card readers, visitor management and more all come together to serve you efficiently. Best of all, these solutions streamline processes and are easily managed, so you can optimize your personnel costs by integrating all your systems into a common platform that can be managed locally or linked together and managed centrally. Even more, Honeywell's security solutions are designed to work with many third-party systems, so you'll keep costs down by not having to invest in all new hardware. You'll make the most of your investments. And because our solutions are proven reliable, you'll reduce your maintenance costs.

## **Security**

The life sciences industry often works with items and products that simply must be contained and controlled for public safety. And because the industry itself is so highly competitive, intellectual property must be kept secure. Your security should only be handled by an experienced and trusted provider. Honeywell combines a proven history of global performance with the latest technology to deliver the security your organization needs and your government demands.

# Life Sciences Security Solutions



## CUSTOMIZABLE SOLUTIONS

From video surveillance to access control and more, Honeywell has the security solutions that life sciences facilities need. To keep the wrong people out and the right information in, you can count on Honeywell.



**Access Control & Visitor Management**



**Identity Management & Workflows**



**Video Surveillance & Analytics**





## At-A-Glance Case Study

**Client:** Novartis

**Situation:** Novartis' East Hanover, N.J., corporate offices sit on a sprawling, 300-acre campus in the middle of a wooded area. With such a large area to secure, security personnel must prioritize alarms they receive. Additionally, the ability to efficiently manage a vast range of information — from alarms to employee security clearance data — is critical for meeting federal regulations.

**Results:** Using Honeywell's Pro-Watch® security management system, Novartis has integrated access control with video and detection to manage an enormous amount of information from a single location. Pro-Watch helps Novartis comply with FDA regulations such as CFR 21 by providing advanced reporting functions. To eliminate false alarms, Novartis also selected Honeywell's Active Alert intelligent video analytics. In addition to classifying behaviors, Active Alert was programmed to detect people and vehicles while ignoring wildlife in the nearby wooded area. Additionally, the solution did not interfere with Novartis' IT network, whereas other alternatives Novartis considered required high bandwidth that rendered the network inoperable.

### Honeywell Solutions:

- Pro-Watch® Security Management System
- Active Alert® Intelligent Video Analytics Embedded on Fusion DVR
- Rapid Eye™ Digital Video Recorders



Pro-Watch has been a great investment because it's a truly scalable system and is already FDA compliant. It also provides peace of mind to know the other pieces of the puzzle — the DVRs, the analytics, the card readers — integrate seamlessly since they all come from the same source.



**Scott Thompson**  
Associate Director,  
Security Engineering & Technical Systems  
Novartis

## Why Honeywell?

When you work with Honeywell, you're working with an experienced leader who can integrate solutions and technology to provide the level of security your organization needs.

- Recognized leader
- Convergence/integrated solutions
- Global company
- First-class service and support
- Ability to integrate most existing systems with the latest technology
- Company mission to provide a safer, more secure world

### Start Using Honeywell's Life Sciences Security Solutions Today

Just visit [www.honeywell.com/security](http://www.honeywell.com/security)



The convergence of SmartPlus® identification solutions with the Pro-Watch platform helps ensure the protection of clean rooms.

## Learn More About Honeywell's Life Sciences Security Solutions

The sooner you act, the sooner you can streamline your security operations with Honeywell's solutions. Visit [www.honeywell.com/security](http://www.honeywell.com/security) today.

### Count On Honeywell

Honeywell is a security leader in a wide range of facilities and operations, including:

- Airport/Seaport
- Education
- Finance/Banking
- Gaming
- Government
- Life Sciences
- Mobile
- Retail
- Utilities

### For more information:

[www.honeywell.com/security](http://www.honeywell.com/security)

### Honeywell Security

Honeywell Systems Group  
2700 Blankenbaker Pkwy, Suite 150  
Louisville, KY 40299  
1.800.323.4576  
[www.honeywell.com](http://www.honeywell.com)

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